United States District Court
Northern District of California
Δ DEFENDANT Δ
Case No. 4:24-CV-04722-YGR
Case Title Musk et al. v. Altman et al.
Exhibit No. DX-0715
Date Entered
Mark Busby, Clerk
By: , Deputy Clerk

**From:** Sam Teller [steller@openai.com]
**Sent:** 10/20/2017 1:45:33 PM
**To:** Shivon Zilis [shivon@openai.com]
**Subject:** Re: Ilya

Interesting. We need to press him further. I will try to get clarity from Elon and will call you on Recruiting/PR strategy within Tesla and long term control (turned over to the people ever?)

We need to try a little more to convince Ilya and Greg of this path but then we will be more firm and tell them it's happening regardless.

On Fri, Oct 20, 2017 at 12:24 AM Shivon Zilis <shivon@openai.com> wrote:

> He asked to talk about Rex but just ended up catching up with him informally. His thinking out loud below:
>
> -His first preference is to stick with non-profit, if able to raise sufficient funds. Rationale is easiest to keep clean moral high ground for recruiting in the non-profit structure. Is still struggling to understand the recruiting story at Tesla.
> -I asked how, in that scenario, he would figure out if they could raise enough funds? He said give it best go until 2018 with Gates types and if not do something else. He acknowledges that he doesn't have good instincts here and it's somewhat likely to fail. I shared that my personal concern was I think a one year experiment that will probabilistically fail seems too costly given we only have 3-5 years! Tesla solves the funding issue immediately.
> -He thought as people get more scared they will find OpenAI more and timing right for that. My personal take was there is a very small window for that because people generally need to be very scared to take real action, and by the time people are very scared it will probably become nationalized if it's in the open. Tesla at least has option to bury.