United States District Court
Northern District of California
Case No. 4:24-CV-04722-YGR
Case Title Musk et al. v. Altman et al.
Exhibit No. DX-1092
Date Entered
Mark Busby, Clerk
By: , Deputy Clerk
Δ DEFENDANT Δ

From: Jared Birchall [jared@excession.com]
Sent: 11/29/2017 5:52:55 PM
To: Chris Clark [chris@openai.com]
CC: Shivon Zilis [shivon@neuralink.com]
Subject: Re: Quotes?

Yes, as the profile of the companies grows and as E spends more time on site, we want to make sure we are erring on the side of caution.

On Wed, Nov 29, 2017 at 1:53 AM, Chris Clark <chris@openai.com> wrote:

Hi Jared,

I don't think they included armed coverage but I will double check. Would you prefer armed coverage?

Chris

On Tue, Nov 28, 2017 at 3:43 PM Jared Birchall <jared@excession.com> wrote:

Hey Chris,

I hope you are well. Shivon shared the info below. Were any of these for armed coverage?

Thanks,

Jared

---------- Forwarded message ----------
From: **Chris Clark** <chris@openai.com>
Date: Wed, Nov 22, 2017 at 3:38 PM
Subject: Re: Quotes?
To: Shivon Zilis <shivon@openai.com>

Thanks! See below for the things we discussed:

Security Quotes:

Bannerman

- One of the most common providers for medium sized tech companies in the area
- 1 Professional Guard
- 7pm-8am M-F and 24/7 coverage on weekends (~113 hours a week)
- $3,250 per week
- Pros - Good reputation. Flexible scheduling. Solid tech features for relationship mgmt, scheduling, submitting inquiries, etc. Reasonably priced.
- Cons - While they try to assign the same guard over the long term, they sometimes rotate and have turnover.

Security Industry Specialists -

- Provided services to Stripe when they were here and were recommended by them

- 1 Guard, and 1 Site Supervisor assigned to the location.
- $7,250 a week for 24/7 coverage, or ~$5k a week for coverage similar to Bannerman's proposal
- Pros - Solid provider used by medium/large companies with good reviews and dedicated site supervisor
- Cons - Quite expensive. Typically only offer 24/7 services rather than after hours and weekend support.

Inter-State Security

- Recommended by couple other small tech companies.
- Small scale provider
- $25 an hour / $3k per week
- Pros - Small company, easy to work with
- Cons - No tech or service mgmt features. Only real way to communicate/coordinate with their company is via phone.

If we move forward I think my personal preference would be to give Bannerman a try, but I'm open to other suggestions.

I think the easiest payment mechanism might be to just bump up the monthly building lease grant Jared already has in place by the estimated monthly security cost. That way you don't have to setup a new transfer or deal with reimbursement requests.

Building Access Controls

The other thing we really need to fix is the entry system. It's a hodgepodge of systems leftover from the Stripe days that are vulnerable to the most basic break in attempts. It also broke again today and the front door is stuck in an unlocked state until it's fixed later today. The proposed overhaul would include (1) new, more secure front door hardware and video doorbell/monitoring system a guard or receptionist can use to grant visitor access. It would also sync with the suite access systems for both NL and OpenAI suites. (2) We should also replace the parking gate control with a more secure access mechanism tied to everything else. Right now anyone with a basic remote and the right dip switch sequence can enter, and we have no way of de-credentialing fobs that are lost/stolen.

The quote we have for the entry + parking gate upgrades is ~$25k, and the work would be done by MetroLock, which is the company that's been handling the building access systems since Stripe was here and seems to best understand who to unify everything.

Let me know if I can answer any additional questions.

Chris

On Wed, Nov 22, 2017 at 10:58 AM Shivon Zilis <shivon@openai.com> wrote:

> For security? Can you send? Going to problem solve with Jared!
>
> Thank you thank you :)